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## First Mainstreet Acquires Nissen-Caven Insurance, Tyler Insurance in Iowa

First MainStreet Insurance (FMSI), an affiliate of TrueNorth Companies, has acquired two Iowa-based agencies: Nissen-Caven Insurance and Tyler Insurance Services.

Nissen-Caven Insurance joined FMSI on Nov. 1, 2020. Since 1925, Nissen-Caven has been providing quality insurance products to the people of Maquoketa, Iowa, and surrounding areas.

Nissen-Caven's staff of three remain fully intact and will eventually join FMSI's Engel Agency, also located in Maquoketa. Combining both agencies gives FMSI an impressive market share in Jackson County and bench strength to add more right fit-clients in the surrounding area.

FMSI acquired Tyler Insurance Services, effective Dec. 31, 2020. With two offices in Creston and Mt. Ayr, Iowa, Tyler Insurance has been an integral part of the community for over 50 years.

Owned and operated by Phil Tyler for 27 years, Tyler Insurance brings quality insurance solutions to Southwest Iowa. Coming into the partnership on this new entity is Devon Tyler-Leith. Devon's role ensures that this FMSI location will remain a local and family run agency.

First Main Street completed 11 acquisitions and added \$9 million in revenue to its top line in 2020. From a startup just a couple years ago, to a group of strong local agencies, First MainStreet is now pushing \$20 million in revenue.

*Source: FMSI*

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